

SPECIALIST SUPPORT

Owner Managed Business expertise



WHAT WE OFFER

Advice on business models, strategic planning, feasibility study

Help with establishment of a trading entity

Outsourced assistance with book-keeping, payroll bureau and HR services

Help with statutory obligations, PAYE, VAT registration, Income Tax, Corporation Tax, Annual Return, CIS certificates

Business planning assistance, strategic advice and guidance

Recommendations of professional third party help – providing access to key commercial advisers with the expertise you require

Tax advice on a business and personal basis

Exit strategies, retirement and estate planning advice

OUR SERVICE

Burton Sweet has approaching 50 years' experience of providing accountancy services and business advice to small and medium sized enterprises (SMEs), which in most instances have been able to establish themselves, grow and develop with our assistance.

In the vast majority of cases, these businesses have started off as owner-managed businesses, and in almost as many they remain owner-managed to this day, after sometimes many years of expansion, growth and change.

Financial management is a vital cornerstone of any successful business regardless of size, structure, business model or trading entity. Since owner-managed businesses are different in just as many ways, we've worked hard to create a service that provides for all, from limited companies through partnerships to sole traders.

Our advice and our service are flexible, responsive and jargon-free, helping you towards the success you set out to achieve.



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EXPERTISE • COMMITMENT • VALUE

LITB0053/16001

Quick wins are many and varied
SMEs may have skill gaps which are better handled by outsourcing to experts who can help both strategically and practically. A small business can often improve profits, for example, simply by paying closer attention to the management accounting information provided by financial software. Burton Sweet can help either by handling the management of your entire business's financial accounting or by training key management staff to better interpret the available data. We are experts in providing management accounting information using both desktop systems and cloud-based solutions.

Similarly, an SME might improve its fortunes by looking more closely at the trends and anomalies in its clients' purchasing behaviour, or by renegotiating supplier contracts, or by exploring other marketing possibilities.

The list of possible improvements is long, and we are happy to discuss and advise you on what sorts of activities.

We like to work as part of your team

A business with its own in-house finance department may already have the insight to look at these quick wins, and a lot more. If this is the case, the added value support we can add may only be project-based or provided on an interim basis, working alongside financial directors and controllers.

We regularly become involved in short-term projects such as:

- Budgeting, cash flow projections and financial reporting in order to aid in business planning.
- Assistance with raising finance, grants, funding, venture capital or investment.

- Advice and assistance with implementing exit strategies, personal financial planning, wealth management and asset protection*.
- Training and introduction to new management information and financial software solutions.
- Getting more from your accounting software. We are experts on Xero, Sage, Quickbooks and many other applications.
- Recommendations and advice concerning trading entities – limited liability companies, limited liability partnerships, sole traders, CICs, Social Enterprise Limited by Guarantee.

*Please note: We are not Independent Financial Advisers (IFAs). We are able to discuss financial planning matters and provide general advice, and can recommend suitable regulated advisers who can provide specific advice should you not already have a relationship with an IFA.

The experts



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ABOUT US

Recognised as among the very strongest independent providers of business and tax advice in and around the south west's largest city. We have grown to a team of experienced accountants, advisors,

consultants and specialists by consistently and continually providing an exemplary service based around our core principles of expertise, commitment and value.

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